



Course and Examination Fact Sheet: Spring Semester 2024

8,366: Drivers and Consequences of Trust

ECTS credits: 4

Overview examination/s

(binding regulations see below)

decentral - Active participation, Analog, Individual work individual grade (20%)

Examination time: Term time

decentral - Written work, Digital, Group work group grade (40%)

Examination time: Term time

decentral - Presentation, Analog, Group work group grade (40%)

Examination time: Term time

Attached courses

Timetable -- Language -- Lecturer

[8,366,1.00 Drivers and Consequences of Trust](#) -- English -- [Weibel Antoinette](#)

Course information

Course prerequisites

What we expect: intrinsic interest, willingness to engage in discussions, and an explorative mindset. It is advantageous if you have already completed a general methods course as we are going to work with articles based on empirical research (qual, quant, but mainly non-experimental).

Learning objectives

Students acquire an overview on organizational theories on trust (organizational behavior, psychology, sociology, management theory and to some degree political science).

Students learn how to critically evaluate how trust is measured in different domains.

Students acquire insights and practice the design of exercises for trust building.

Course content

Trust rocks! Trust is not only the lubricant for our economy but it is an essential driver for competitive advantage in the digitalized world. In this course we analyze: - the phenomenon of trust - its drivers and consequences - how it unfolds on several levels such as interpersonal trust, team trust, trust inside and in organizations, trust between organizations - and discuss its dynamics such as trust repair or distrust spirals.

Course structure and indications of the learning and teaching design

We follow the time schedule as announced. Expect lectures, guest lectures, discussions, case studies but also explorative learning sessions and experimental exercises.

Course literature

Required readings will be made available via canvas.



Additional course information

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Examination information

Examination sub part/s

1. Examination sub part (1/3)

Examination modalities

| | |
|------------------------------|----------------------------------|
| Examination type | Active participation |
| Responsible for organisation | decentral |
| Examination form | Oral examination |
| Examination mode | Analog |
| Time of examination | Term time |
| Examination execution | Synchronous |
| Examination location | On Campus |
| Grading type | Individual work individual grade |
| Weighting | 20% |
| Duration | -- |

Examination languages

Question language: English
Answer language: English

Remark

activate participation in class

Examination-aid rule

Free aids provision

Basically, students are free to choose aids. Any restrictions are defined by the faculty members in charge of the examination under supplementary aids.

Supplementary aids

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2. Examination sub part (2/3)

Examination modalities

| | |
|------------------------------|------------------------|
| Examination type | Written work |
| Responsible for organisation | decentral |
| Examination form | Written work |
| Examination mode | Digital |
| Time of examination | Term time |
| Examination execution | Asynchronous |
| Examination location | Off Campus |
| Grading type | Group work group grade |
| Weighting | 40% |
| Duration | -- |

Examination languages

Question language: English
Answer language: English



Remark

term paper

Examination-aid rule

Free aids provision

Basically, students are free to choose aids. Any restrictions are defined by the faculty members in charge of the examination under supplementary aids.

Supplementary aids

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3. Examination sub part (3/3)

Examination modalities

| | |
|------------------------------|------------------------|
| Examination type | Presentation |
| Responsible for organisation | decentral |
| Examination form | Oral examination |
| Examination mode | Analog |
| Time of examination | Term time |
| Examination execution | Asynchronous |
| Examination location | On Campus |
| Grading type | Group work group grade |
| Weighting | 40% |
| Duration | -- |

Examination languages

Question language: English

Answer language: English

Remark

presentation

Examination-aid rule

Free aids provision

Basically, students are free to choose aids. Any restrictions are defined by the faculty members in charge of the examination under supplementary aids.

Supplementary aids

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Examination content

Examination consists of three parts:

- (1) Activate participation from students is required (20% of grade)
- (2) Students will make one class room presentation (individually or in groups, depending on the number of participants) on a given topic (40% of grade).
- (3) Students will write a term paper bringing their presentation into a scientific essay (5-6 pages per student). More specifications available in class (40% of grade).

Examination relevant literature

Starting literature will be made available on Canvas. Yet the systematic search for more literature is part of the examination



content.

Please note

Please note that only this fact sheet and the examination schedule published at the time of bidding are binding and takes precedence over other information, such as information on StudyNet (Canvas), on lecturers' websites and information in lectures etc.

Any references and links to third-party content within the fact sheet are only of a supplementary, informative nature and lie outside the area of responsibility of the University of St.Gallen.

Documents and materials are only relevant for central examinations if they are available by the end of the lecture period (CW21) at the latest. In the case of centrally organised mid-term examinations, the documents and materials up to CW 13 are relevant for testing.

Binding nature of the fact sheets:

- Course information as well as examination date (organised centrally/decentrally) and form of examination: from bidding start in CW 04 (Thursday, 25 January 2024);
- Examination information (supplementary aids, examination contents, examination literature) for decentralised examinations: in CW 12 (Monday, 18 March 2024);
- Examination information (supplementary aids, examination contents, examination literature) for centrally organised mid-term examinations: in CW 13 (Monday, 25 March 2024);
- Examination information (regulations on aids, examination contents, examination literature) for centrally organised examinations: Starting with de-registration period in CW 15 (Monday, 08 April 2024).