



## Course and Examination Fact Sheet: Spring Semester 2021

### 8,162: Entrepreneurial Finance

ECTS credits: 4

#### Overview examination/s

(binding regulations see below)

Decentral - Written examination (100%, 90 mins.)

Examination time: term time

#### Attached courses

Timetable -- Language -- Lecturer

[8,162,1.00 Entrepreneurial Finance](#) -- Englisch -- [Tykvová Tereza](#)

#### Course information

#### Course prerequisites

Basic courses in econometrics and corporate finance.

#### Learning objectives

The course will address key questions, which challenge all entrepreneurs and their investors: How much money should be raised? Who should provide it? What are the appropriate approaches to value a start-up company? How should contracts be designed? How should funding be structured? How should the exit decision be taken? In addition, the course will provide an overview of the structure of the venture capital industry.

#### Course content

This **research-based** course will examine all stages of the entrepreneurial process and prepare the students for a wide variety of situations and problems that stakeholders might confront in an entrepreneurial venture. The course will be based on selected research articles that provide the students with a deeper background understanding of the topics.

#### Course structure

The course consists of contact lectures and self-studies.

#### Course literature

Smith, J.K., Smith, R.L. (2019): "Entrepreneurial Finance: Venture Capital, Deal Structure and Valuation", Stanford University Press

Scientific journal articles. Details will be provided on Canvas.

#### Additional course information

In the case of the President's Board having to implement new directives due to the SARS-CoV-2 pandemic in SpS2021, the course information listed above will be changed as follows:

- The course is conducted online via the platform zoom.
- The recordings of the course are permanently available.
- The lecturer informs via Canvas on the changed implementation modalities of the course.



The examination information listed below would be changed as follows:

- The written examination is conducted online as a 90-min Take-Home exam and is being recorded.
- Allowed examination aids are slides, research articles and lecture notes.

Further information are communicated via Canvas.

## Examination information

### Examination sub part/s

#### 1. Examination sub part (1/1)

##### Examination time and form

Decentral - Written examination (100%, 90 mins.)

Examination time: term time

##### Remark

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##### Examination-aid rule

Extended Closed Book

The use of aids is limited; any additional aids permitted are exhaustively listed under "Supplementary aids". Basically, the following is applicable:

- At such examinations, all the pocket calculators of the Texas Instruments TI-30 series and mono- or bilingual dictionaries (no subject-specific dictionaries) without hand-written notes are admissible. Any other pocket calculator models and any electronic dictionaries are inadmissible.
- In addition, any type of communication, as well as any electronic devices that can be programmed and are capable of communication such as notebooks, tablets, mobile telephones and others, are inadmissible.
- Students are themselves responsible for the procurement of examination aids.

##### Supplementary aids

no

##### Examination languages

Question language: English

Answer language: English

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## Examination content

Everything covered in the class is relevant for the exam. This includes lectures, readings (the list will be provided on Canvas) as well as a possible quest lecture.

## Examination relevant literature

Slides, original literature as listed on Canvas.



### Please note

Please note that only this fact sheet and the examination schedule published at the time of bidding are binding and takes precedence over other information, such as information on StudyNet (Canvas), on lecturers' websites and information in lectures etc.

Any references and links to third-party content within the fact sheet are only of a supplementary, informative nature and lie outside the area of responsibility of the University of St.Gallen.

Documents and materials are only relevant for central examinations if they are available by the end of the lecture period (CW21) at the latest. In the case of centrally organised mid-term examinations, the documents and materials up to CW 12 are relevant for testing.

Binding nature of the fact sheets:

- Course information as well as examination date (organised centrally/decentrally) and form of examination: from bidding start in CW 04 (Thursday, 28 January 2021);
- Examination information (regulations on aids, examination contents, examination literature) for decentralised examinations: in CW 12 (Monday, 22 March 2021);
- Examination information (regulations on aids, examination contents, examination literature) for centrally organised mid-term examinations: in CW 12 (Monday, 22 March 2021);
- Examination information (regulations on aids, examination contents, examination literature) for centrally organised examinations: two weeks before the end of the registration period in CW 14 (Thursday, 8 April 2021).